



**HIS VISION WAS SO GOOD HE COULD SEE  
ALL THE WAY TO THE GULF OF MEXICO.**

In 1887 Arthur E. Stilwell founded what today is known as Kansas City Southern. And he did it with a true vision for the future, because, at that time, no one saw the advantages of a north-south route throughout North America. No one, that is, but Arthur. That vision fueled our journey toward a seamless connection between the United States and Mexico that was finally realized under Kansas City Southern's current leadership.

Today, Kansas City Southern is the only railroad that offers a seamless corridor between the heart of the midwestern and southeastern United States, across the border into Mexico, and on to the Pacific coast. We continue to build relationships with intermodal partners along our trade routes and strengthen our connectivity with all major railroads spanning North America. And we remain determined to propel our vision forward, offering our business partners competitive options for success.



**LARGE ENOUGH TO GO ANYWHERE.  
SMALL ENOUGH TO CARE.**

Kansas City Southern is one of the elite Class I railroad companies in North America that's *only* one interchange away—north/south or east/west—from any major market in North America. Our broad and strategic network gives us a key competitive advantage: vital connections to all other Class I railways, as well as to numerous regional and short-line rail services. These alliances allow us to give you seamless service and competitive rates while maintaining the quality service expected from a major railroad.

**SEAMLESS CROSSING.**

Our cross-border network between the United States and Mexico sets us apart from any other railway in North America. Quite simply, there is no more efficient or seamless route to cross the border. With rail ownership on both sides of the Laredo gateway, border issues essentially disappear. All customs requirements are expedited at the beginning of the journey to eliminate any unnecessary delays.

Specifying Kansas City Southern not only saves our customers valuable time and money; it also provides an extremely secure route for their cargo. Extensive security measures are in place all along the line, with surveillance equipment and trained specialists to oversee each shipment during transit and at all connection points along the way.



	The Kansas City Southern Railway Company Kansas City Southern de México, S.A. de C.V.
	Haulage and/or Marketing Agreements
	Trackage Rights
	Leased Lines
	UP
	CSX
	FXE
	FSRR
	CN
	CP
	BNSF
	NS
	Panama Canal Railway Company Intermodal Facility

FSRR

### TRANS-PACIFIC SERVICE ROUTES



### SOUTH AMERICA SERVICE ROUTES



## JUST HOW DOES A RAIL LINE CROSS AN OCEAN?

We've taken Kansas City Southern's connectivity advantages on land and launched them into the maritime shipping world. Kansas City Southern has a direct route to the major port of Lazaro Cárdenas on Mexico's Pacific coast. This massive and modern port offers the capability to receive post-Panamax ships from the Asia-Pacific markets without the congestion and the high costs associated with Southern California ports. It provides our customers with an efficient and effective link between North and South America and Asian ports.

### ALONG THE GULF.

With rail links across Mexico and the United States, connecting with Gulf of Mexico ports is simple and accessible through Kansas City Southern. Gulf ports include Veracruz, Tampico, and Matamoros in Mexico; plus New Orleans, Lake Charles, Mobile, Gulfport, Beaumont, Corpus Christi, and Port Arthur in the United States.

### AND ON TO INLAND DESTINATIONS.

Once inland, your shipment is further expedited with our time-efficient and cost-effective alternatives in consolidation and distribution through our transload program. Partnering with selected warehouses, trucking and logistics firms, Kansas City Southern essentially extends the economies of rail to your shipment's ultimate destination. Billing is simplified, too, with one single-source, door-to-door rate.



## BRING YOUR BUSINESS ABOARD AND WE'LL FIND THE BEST WAY TO GET IT WHERE IT NEEDS TO GO.

When it comes to creative, solutions-driven business, nobody beats Kansas City Southern. Just ask any of our customers and they'll tell you how we go out of our way to accommodate specific transportation requests. In other words, we always try to find a way to say "yes."

### BACKBONE AND INFRASTRUCTURE.

Kansas City Southern is a complete network of capabilities, possibilities, and advantages for business and shippers of all sizes.

With intermodal facilities along the International Intermodal Corridor, we provide premium service on the most efficient transcontinental rail line from Mexico to the southeastern United States. We're even equipped to handle carload and less-than-truckload (LTL) traffic from anywhere in the United States to the heartland of Mexico. Our bulk cargo facilities can handle commodities such as coal, grain, minerals and more. This streamlined approach allows you to spend your resources on manufacturing rather than costly shipping solutions.

### LOGISTICS CENTRAL.

Our newly commissioned, state-of-the-art network operating centers in Kansas City and Monterrey are highly effective ground control for keeping our trains—and your shipments—on time and on budget. Our service representatives know to the mile and the minute where your shipment is. Our Customer Solutions Center is always ready to share that real-time information with you. Or you can use our online tools to place orders, request equipment, and track your shipments.

### INTERNATIONAL INTERMODAL CORRIDOR





## **NOT JUST ANOTHER OPTION. A BETTER OPTION.**

Rail shipping has never been a better value. For pure cost efficiency and service, hauling by rail outdistances any other transportation mode. Kansas City Southern ups the ante with one of the youngest, most environmentally responsible locomotive fleets in the industry.

## **YOUR SATISFACTION IS ALWAYS OUR ULTIMATE DESTINATION.**

If there's one thing we know how to do, it's to accommodate your business needs. From a seamless connection between the United States and Mexico that expedites border crossing with an emphasis on security, to flexible shipping solutions system-wide, to a quick response time and a highly trained and experienced staff, we have everything covered. Whenever you have a business problem you can't seem to find an answer for, let us lend you a hand. It's what we do, and what we do well.

**Simply put, your needs come first and we will structure our business around yours to get us both going in a smart direction.**







**CUSTOMER SOLUTIONS CENTER**  
1-800-GO-TO-KCS (1-800-468-6527)

**CUSTOMER SERVICE CENTER**  
U.S. 1-888-812-9512  
MEXICO 01-800-849-6145

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